

# Financial Tear Sheet

## Corporate Profile

Apptio is a leading provider of cloud-based Technology Business Management (TBM) software that helps CIOs manage the business of IT. TBM is a methodology that allows technology leaders to communicate IT's value to the business, optimize IT costs and investments, plan efficiently and accurately, and transform the traditional IT operating model.

Apptio's applications analyze financial and technical data to provide facts and insights about the cost, value, and consumption of technology so CIOs can make faster, data-driven decisions. These purpose-built applications help IT leaders align technology spend to business outcomes and automate IT processes like cost transparency, benchmarking, showback/ chargeback, operational efficiency, and planning.

## Primary IR Contact

Apptio Investor  
Relations Department

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## Stock Performance

### APTI (Common Stock)

<b>Exchange</b>	NASDAQ (US Dollar)
<b>Price</b>	<b>\$17.85</b>
<b>Change (%)</b>	<b>▲ 0.21 (1.19%)</b>
<b>Volume</b>	58,738
<b>52 Week Low</b>	\$10.77
<b>Market Cap</b>	\$1,033,537,567
<b>Rolling EPS</b>	-1.25
<b>PE Ratio</b>	0
<b>Shares Outstanding</b>	58,590,565

Data as of 06/28/17 12:45 p.m. ET





## Recent Headlines & Events

06/15/17 - 3:00 a.m.

[European Companies Could Uncover €58bn In Technology Savings With Apptio](#)

06/01/17 - 4:30 p.m.

[Apptio Appoints Zillow Group CFO Kathleen Philips To Board Of Directors](#)

05/31/17 - 4:30 p.m.

[APPTIO, Inc. CEO Sunny Gupta to Discuss the Power of TBM in the Age of Hybrid IT at 2017 European TBM Summit](#)

There are currently no events scheduled.

## Analyst Estimates / Ratings

Unable to fulfill request.

## SEC Filings

Filing Date	Form
06/13/17	<a href="#">DEFA14A</a>
06/13/17	<a href="#">DEF 14A</a>
06/02/17	<a href="#">4</a>
06/01/17	<a href="#">3</a>

## Corporate Governance

## Ownership Summary

Shareholders				
	Holders	Value (\$MM)	% O/S	Shares
Institution	106	208.90	67.6	14,558,740
Mutual Fund	102	60.09	21.7	4,665,483
Insider *	2	.93	0.3	70,950

\*Insider values reflect direct beneficial ownership.

Top Holders					
	Shares Held	% O/S	Share Change	Filing Date	
Greylock Partners	4,897,937	22.8	4,897,937	12/31/16	
Fidelity Management & Research Company	1,857,666	8.6	901,066	04/28/17	
Janus Capital Management LLC	708,951	3.3	-288	04/30/17	
Pax World Management LLC	658,270	3.1	181,098	03/31/17	
Whetstone Capital Advisors, LLC	554,646	2.6	554,646	03/31/17	
Cadian Capital Management LP	501,020	2.3	501,020	03/31/17	
Clearline Capital Partners LP	427,602	2.0	427,602	03/31/17	
Columbia Wanger Asset Management, LLC	421,208	2.0	26,292	03/31/17	
Hawk Ridge Capital Management LP	418,000	1.9	418,000	03/31/17	
Portolan Capital Management, L.L.C.	346,265	1.6	91,606	04/06/17	

Data provided by Nasdaq. Minimum 15 minutes delayed.