

Financial Tear Sheet

Corporate Profile

Apptio is a leading provider of cloud-based Technology Business Management (TBM) software that helps CIOs manage the business of IT. TBM is a methodology that allows technology leaders to communicate IT's value to the business, optimize IT costs and investments, plan efficiently and accurately, and transform the traditional IT operating model.

Apptio's applications analyze financial and technical data to provide facts and insights about the cost, value, and consumption of technology so CIOs can make faster, data-driven decisions. These purpose-built applications help IT leaders align technology spend to business outcomes and automate IT processes like cost transparency, benchmarking, showback/ chargeback, operational efficiency, and planning.

Primary IR Contact

Apptio Investor
Relations
Department
Phone: (425)
279-6101
E-mail:
IR@apptio.com

Stock Performance

APTI (Common Stock)

Exchange	NASDAQ (US Dollar)
Price	\$18.80
Change (%)	▲ 0.25 (1.35%)
Volume	106,988
52 Week Low	\$10.77
Market Cap	\$741,177,623
Rolling EPS	-1.19
PE Ratio	0
Shares Outstanding	39,955,667

Data as of 10/20/17 12:54 p.m. ET



Recent Headlines & Events

10/09/17 - 4:15 p.m.

[Apptio, Inc. Announces Date Of Third Quarter 2017 Financial Results](#)

08/02/17 - 4:16 p.m.

[Apptio Announces Results for the Second Quarter of 2017](#)

07/26/17 - 12:00 p.m.

[New Apptio App Empowers IT Finance Pros To Spend Smarter On Tech](#)

Date	Title
10/30/17 5:00 p.m. ET	Q3 2017 Apptio Earnings Conference Call

Analyst Estimates / Ratings

Unable to fulfill request.

SEC Filings

Filing Date	Form
09/08/17	4
09/08/17	4
08/03/17	10-Q
08/02/17	8-K

Corporate Governance

Ownership Summary

Shareholders				
	Holders	Value (\$MM)	% O/S	Shares
Institution	135	414.08	107.1	23,564,615
Mutual Fund	116	101.52	26.4	5,809,969
Insider *	8	1.86	0.6	124,658

*Insider values reflect direct beneficial ownership.

Top Holders				
	Shares Held	% O/S	Share Change	Filing Date
Greylock Partners	4,897,937	22.3	4,897,937	12/31/16
Fidelity Management & Research Company	2,042,166	9.3	1,085,566	06/30/17
SQN Investors LP	1,347,419	6.1	1,347,419	06/30/17
Cadian Capital Management LP	1,185,074	5.4	684,054	06/30/17
GMT Capital Corp.	1,013,014	4.6	1,013,014	06/30/17
BlackRock Institutional Trust Company, N.A.	811,919	3.7	527,128	06/30/17
Whetstone Capital Advisors, LLC	807,299	3.7	252,653	06/30/17
Janus Henderson Investors	710,080	3.2	841	06/30/17
Morgan Stanley & Co. LLC	692,272	3.2	683,402	06/30/17
Pax World Management LLC	690,370	3.1	32,100	06/30/17

Data provided by Nasdaq. Minimum 15 minutes delayed.